



## Sofia Développement invests in Comptasanté

**Sofia Développement (“Sofia” or “the Group”), a major e-health player is pleased to announce that it has invested in Comptasanté, one of the leading online accounting players dedicated to independent healthcare professionals.**

Founded in 2014 in Nantes by Yvan Bossier, Comptasanté is one of the leading players in online accounting dedicated to independent medical and paramedical professionals. Recognised by practitioners for the quality of its service and level of support, Comptasanté successfully combines a human and digital approach to best meet the specific needs of its clients.

Based on cutting-edge technology, the solution combines a digital accounting application, an artificial intelligence module and a personalised support service. Each client benefits from the expertise of a dedicated and available chartered accountant. With more than 5,000 clients, including 1,400 physiotherapists, 1,300 independent nurses, 1,000 doctors, as well as speech therapists, osteopaths, dentists and midwives, Comptasanté 's turnover has tripled over the past three years, with an annual growth of more than 40%. It now employs nearly 55 people and plans to double its workforce within three years.

After finalising its own fundraise with IK Partners, Extens, Capital Croissance and Bpifrance, Sofia's investment in Comptasanté marks the Group's ambition and realises a new strategic step in the extension of its offering. Sofia intends to leverage the complementary nature of the solutions, Sofia (Albus, Topaze and Télévitalé) and Comptasanté brands' reputation, as well as the respective customer portfolios. This association should generate several commercial and operational synergies between the two companies, which will be brought together in common offices in Nantes, where Sofia's mobile development team is already present. The newly formed Group has a turnover of more than 20 million euros.

As a guarantee of stability, Comptasanté's management team will remain highly involved in the combined entity through its investment. This will allow for further strengthening of the current dynamic, maintenance of the level of expertise and ensure continuity in the ongoing and future growth projects.

**Jean-Marc Salvan, Founder of IDEA, Chairman of Strategic Committee and Managing Director of Sofia:** « We are delighted to join forces with such an innovative player that is Comptasanté and take the next step in Sofia's development. The strong complementary nature of our offerings comes with a common approach centered around client satisfaction and understanding of their needs. »

**Geoffroy Lapointe, CEO of Sofia:** « We are very pleased to welcome the Comptasanté team to Sofia and are excited by the upcoming development and synergy opportunities for the Group. Thanks to this acquisition, we are strengthening our unique positioning in the market allowing us to offer our community of healthcare professional clients a complete, differentiated and innovative service offering. This operation confirms our willingness to pursue an ambitious build-up plan. »

**Yvan Bosser, Founder of Comptasanté:** « The synergies between Comptasanté and Sofia are a true opportunity for Comptasanté to pursue its growth plan alongside a leading e-health player in France. We are excited to bring our tech-enabled service expertise to the Sofia Group. »

**About Sofia Développement:** Sofia Développement (“Sofia”) is a leading software and services provider for paramedics and independent nurses in France. For more information, visit <https://www.sofia.dev>

**About Comptasanté:** Comptasanté is one of the leading players in online accounting exclusively dedicated to independent healthcare professionals in France. For more information, visit <https://comptasante.fr/>