## **IK Partners**

Press Release Monday, 22 April 2024

## IK Partners to sell Eres stake to Eurazeo

IK Partners ("IK") is pleased to announce that the IK VIII Fund has signed an agreement to sell its stake in Eres Group ("Eres" or "the Group"), a leading French financial technology player in the employee profit-sharing and retirement scheme markets, to Eurazeo. Financial terms of the transaction are not disclosed.

Established in 2005 and headquartered in Paris, Eres is a leading French independent player in the advisory, structuring, asset management and distribution of employee profit sharing plans (PEE, PERECO), retirement schemes (PER) and employee shareholding plans. The Group distributes its products through a network of more than 6,600 distributors (wealth management advisors, insurance brokers and accountants) to address the needs of both mid-sized and large French companies.

With the support of IK since 2019, the management team has: improved operational efficiency through strategic headcount growth; strengthened its commercial team for better distribution of Eres products through its extensive network; achieved inorganic growth with a series of successful acquisitions; and digitised its product offering. Eres has grown its assets under management to €6.7 billion, at a rate of 23% per annum.

**Mathieu Chauvin, CEO of Eres, said:** "The Eurazeo DNA, focused on culture, agility and growth ambitions, resonates strongly with Eres values, making Eurazeo a clear partner of choice for our next stage of growth. We are excited to partner with them and leverage their deep sector expertise and transformational growth experience. We also want to thank the team at IK for their outstanding support over the last few years."

Rémi Buttiaux, Managing Partner at IK Partners and Advisor to the IK VIII Fund, said: "Eres has almost tripled in size during our five-year partnership with them. Through operational improvement initiatives, significant investment in its people, digitalisation of the product offering and add-on acquisitions, the Group has cemented its position as a leading player in the French fintech market. We wish Mathieu, his team and their new owners every success in the next stage of the Group's development."

Completion of the transaction is subject to legal and regulatory approvals.

**ENDS** 

## **About Eres Group**

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## **About IK Partners**

IK Partners ("IK") is a European private equity firm focused on investments in the Benelux, DACH, France, Nordics and the UK. Since 1989, IK has raised more than €14 billion of capital and invested in over 180 European companies. IK supports companies with strong underlying potential, partnering with management teams and investors to create robust, well-positioned businesses with excellent long-term prospects. For more information, visit ikpartners.com

For further questions, please contact:

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