IK Partners

Press Release Tuesday, 13 May 2025

IK Partners to acquire Lohoff

IK Partners ("IK") is pleased to announce that the IK Small Cap III ("IK SC III") Fund has signed a definitive agreement to acquire Lohoff Pension Services GmbH ("Lohoff" or "the Company"), a German specialist provider of occupational pension administration solutions, from the founding family. IK is investing from its dedicated pool of Development Capital, alongside the Company's existing management team. Financial terms of the transaction have not been disclosed.

Founded in 1992 by Petra and Heinz-Günter Lohoff and headquartered in Isernhagen, Germany, Lohoff is a full-service provider of occupational pension administration solutions, offering its clients and their employees a comprehensive, fully digitalised and software-enabled pension administration platform. The Company primarily focuses on managing complex occupational pension schemes for large corporations. Its offering includes highly automated and customisable processes, systems and reporting structures. As a result, Lohoff has built longstanding partnerships with a broad and diversified base of customers, including many notable blue-chip clients.

Lohoff has a highly experienced team, focused on designing and delivering tailored solutions for the occupational pension market. The Company operates from two locations: its main office in Isernhagen, near Hanover and a secondary base in Warnemünde, near Rostock.

With IK's support, Lohoff plans to strengthen its market position by expanding its product and software offerings across existing verticals and complementary service areas, while continuing to invest in operational scalability, systems enhancements and digital infrastructure.

Petra Lohoff, Founder and Shareholder of Lohoff, said: "I am very pleased to see the vision my husband and I built being carried forward by IK, in partnership with the management team at Lohoff. IK brings the right combination of experience and perspective to support the Company's continued growth. I wish all parties every success in this new chapter."

Martin de Vries, Managing Director at Lohoff, said: "I am extremely proud of what we have achieved at Lohoff. With over two decades of experience in designing, implementing and administering pension plans, we are well positioned to benefit from long-term structural growth in the market. This new partnership comes at the right time as we look to enhance our offering and continue delivering a best-in-class service. We are excited to work with IK, who bring the strategic insight and expertise required to support Lohoff in its next phase of growth."

Sebastian Hinz, Managing Director at Lohoff, commented: "We are proud of the strong and differentiated position we have built over the last two decades. Lohoff's unique capabilities in digital integration and service customisation have allowed us to build lasting relationships with clients that manage complex pension structures. We look forward to working with IK as we scale the business and broaden our service offering."

About Lohoff Pension Services

Lohoff Pension Services ("Lohoff") was founded in 1992 and is a leading provider of occupational pension plan administration solutions. The Company leverages over 30 years of experience to deliver highly flexible, bespoke administration services tailored to the specific needs of its client base. Lohoff acts as a trusted partner to its blue-chip clients throughout the entire occupational pension lifecycle, supporting the design, implementation and ongoing management of their pension schemes. For more information, visit lohoff.com

About IK Partners

IK Partners ("IK") is a European private equity firm focused on investments in the Benelux, DACH, France, Nordics and the UK. Since 1989, IK has raised more than €19 billion of capital and invested in over 200 European companies. IK supports companies with strong underlying potential, partnering with management teams and investors to create robust, well-positioned businesses with excellent long-term prospects. For more information, visit ikpartners.com

For further questions, please contact:

IK Partners

Vidya Verlkumar Phone: +44 (0)7787 558 193 vidya.verlkumar@ikpartners.com **Ingmar Bär, Partner at IK and Advisor to the IK SC III Fund, added:** "Lohoff has positioned itself as a leading provider of specialist pension administration services in an attractive, resilient market supported by strong regulatory tailwinds. Its strong IT capabilities, high quality standards and flexible offering provide a solid foundation for continued growth. We are pleased to be partnering with Martin, Sebastian and their team to accelerate the Company's development and leverage our expertise in the Business Services sector to support its ambitions."

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